# CAPABILITIES STATEMENT

#### CONTACT

## **Kimberly Parrott, CEO**

kparrott@seachange-resources.com 207-266-0172

## Chris Muise, Director, Business Development, Primary Point of Contact

cmuise@seachange-resources.com 207-479-4795

## **COMPANY DATA**







UEI: PY1JW35LZDL8
Cage Code: 9EMX4

Certifications: WOSB & EDWOSB

NAICS:

- 611430 Professional and Management Development Training
- 541611 Administrative Management and General Management Consulting Services

#### **COMPANY HISTORY**

Founded in 2006, SeaChange Resources is headquartered on the central coast of Maine. Over the last 20 years, SeaChange Resources has worked with corporations, universites, nonprofits, and government agencies.

## **COMPANY SUMMARY**

SeaChange Resources specializes in leadership development, executive & team coaching and facilitation. We equip leaders with the mindsets, skills, and tools for navigating current and future challenges.

#### **KEY LEADERSHIP**

## **Kimberly Parrott, CEO**

- International Coach Federation Professional Coaching Certification (PCC)
- Over 20 years of coaching, consulting & facilitation experience
- BA Yale University, MA Brown University



#### **CORE COMPETENCIES**

- O Communication Skills
- O Performance Feedback
- Leading Change
- O Conflict Management
- O Stress Management
- Executive Coaching
- O Team Assessment
- O Team Coaching
- Retreat Facilitation
- Employee Engagement

#### **DIFFERENTIATORS**

Bridge Resource Management (BRM) Principles from the maritime industry applied to high performing teams in any sector

## **Partnerships:**

- United States Maritime Resource Center, Middletown, RI
- · Maine Maritime Academy, Castine, ME
- Wartsila, a global leader in innovative technologies and lifecycle solutions for the marine and energy markets

#### **PAST PERFORMANCE**

## **NOAA - Department of Commerce**

March 2022 - April 2022

Sub-Contract - Facilitation of Leadership Development Course <u>www.seachange-resources.com/leadership-at-helm</u> Contracting Officer: Captain John Lomnicky, Commanding Officer, NOAA Ship Fairweather

## The Jackson Laboratory

April 2019 - Present

Leadership Training, Executive Coaching, Dialogue Facilitation, Online Course Offering

Contracting Officer: Janice Pendola, Associate Director, Human Resources

## **Bangor Savings Bank**

January 2016 - Present

Leadership Training, New Hire Onboarding, Executive Coaching

Contracting Officer: Ryan Albert, Senior VP, Director of HR & Employee Development